

**05:00pm – 06:00pm**

## **Future Finance Roadmap: Quantifying Costs vs. Benefits of a Renewable Energy Transition**

- Expert roundtable discussing emerging funding vehicles and their effectiveness
- Standardization and innovation measures to further reduce cost of capital

### **Moderated by:**



#### **Stanley S. Fishbein, Managing Director, LFC Capital, Inc.**

Stanley S. Fishbein, Managing Director at LFC Capital, Inc, is a tax attorney with more than 30 years experience helping companies and commercial property owners acquire equipment in a cost-effective manner using equipment lease financing. He has created the LFC Clean Energy Ownership Program for companies seeking greater overall value from energy systems than the limited cost savings offered by power purchase agreements. Eligible systems include solar PV and thermal, wind turbines, energy storage and cogeneration. Prior to joining LFC Capital, Mr. Fishbein held positions at equipment leasing subsidiaries of ABN-AMRO Bank, Chrysler Corporation, CitiBank, and Textron Corporation. Mr. Fishbein received his LLM degree in taxation from Boston University School of Law, a JD degree from Suffolk University Law School, and a BBA degree in accounting from the University of Massachusetts. After admittance to the Massachusetts Bar, he began his professional career in the tax department at Touche Ross & Co., one of the “Big 8” accounting firms prior to its merger with Deloitte.

### **Panelists:**



#### **Graham Smith, CEO, Open Energy Group**

Graham Smith founded Open Energy with a vision to drive growth in the US commercial solar market by unlocking the capital needed through innovative financial technology.

Graham started his career in finance as a management consultant in London at Deloitte and Andersen Consulting before breaking into entrepreneurship with his first two startups: Axiom Global in 2004 and then Phoenix Partners Group in 2006. During his seven years co-running Phoenix, Graham started and managed Phoenix Greenworks Capital, a renewable energy advisory business, and secured \$75 million of construction finance for 15 MW of some of the United Kingdom’s first utility-scale solar projects.

Graham fused his experience in finance with his passion for renewable energy to found Open Energy.

Graham studied at both Cambridge University and University College London and represented Great Britain in rowing at the 1996 Atlanta Olympic Games.



**Jesse Grossman, CEO & Co-Founder, Soltage**

Jesse Grossman co-founded Soltage and has served as Chairman and Chief Executive Officer since our founding in 2006. Jesse oversees the design and execution of the Soltage business model, the corporate and project finance activities of the firm, as well as sales and acquisition. Prior to co-founding Soltage, he worked in venture development and management, project finance, marketing, and resource use strategies in diverse locales including East Africa, Indonesia, and the East and West Coasts of the continental USA. Jesse has an undergraduate degree in Biology from Carleton College and a MEd from the Yale School of Forestry and Environmental Studies with Business Development certification from Yale's MacMillan Center. Mr. Grossman speaks four languages and is a published author and speaker in the field of emerging markets and renewable energy.



**Dr. Richard Perez, Research Professor, University at Albany**

Richard Perez directs solar energy research at the Atmospheric Sciences Research Center. He sits on the Advisory Board of the George Washington University's Solar Institute, and has served multiple terms on the board of the American Solar Energy Society and as associate editor of Solar Energy Journal. He has produced over 250 journal articles, book chapters and conference papers. He holds two US patents on energy storage and methods of load management using photovoltaics. He has received several international awards including a *Certificate for Outstanding Research* from the USDOE, the ASES highest award: the *Charles Greeley Abbot Award*; and the *First International Building and Daylight Award* from the Villum Kann Rasmussen Fonden (Velux Foundation, Copenhagen Denmark).

His noted contributions to the field of solar energy include:

- The development of models and methodologies that have been incorporated in standard solar energy and daylighting calculation practice and embedded in many engineering and architectural software products throughout the world.
- Identifying the capability of photovoltaics to meet the peak demand of large cities in the northeastern United States.
- His participation to the development of the Value of Solar (VOS) Tariff and Smart Feed-in-Tariffs concepts.



**Dr. Randy Stewart, CEO and Director, Prism Solar Technologies**

Randy began his career as a research scientist in Chemistry and Materials, and over 30 years of experience, evolved into a leader in technology commercialization and value creation. He is a recognized leader driving new technologies and products into the marketplace, with experience in multiple industries including materials, telecom components and renewable energy systems.



**Eric Baller, Chief Technology Officer, Radian Generation LLC**

As CTO, Eric is responsible for setting the vision of RadianGEN's solar asset management platform, leading the development team, and supporting both external and internal customers. He has 20 years of experience in software, focusing on financial services, remote monitoring and renewable energy. Eric holds an M.B.A. from the University of Rochester's Simon School of Business, an M.S. in Electrical Engineering from Stanford University, and a B.S. in Electrical Engineering from the Rochester Institute of Technology.

The company:

RadianGEN is a growing team of solar industry veterans with proprietary technology and processes that deliver best in class solar asset management and field services. The RadianGEN team works with leading infrastructure funds, national utilities, developers, IPPs, and O&M providers to generate higher ROI on solar assets. RadianGEN has over 500MW and counting of solar and wind assets under management across the U.S., Canada, and the Caribbean.

**06:00pm    Closing**

**06:30pm – 08:00pm**

**Networking Reception "Solar Futures"**

**Hosted by New York State Senator Kevin S. Parker**

**Venue: Brooklyn Borough Hall**

**209 Joralemon Street**

**Brooklyn, NY 11201**